



## **Ulster County Executive, Mike Hein**

**The First 100 Days: Moving Ulster County Forward**

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## Moving Ulster County Forward Through a Pro-Active Agenda for Change

### Highlights:

- Taking steps to address economic development issues, with streamlined processes and delivery of services, and public/private strategic partnerships
- Structural change through increased efficiency, productivity and cost-cutting
- Working to forge stronger ties with local communities to cut costs and eliminate duplication of services
- Speaking with “one voice”, to Albany and Washington, to protect our interests
- Leveraging all of our assets to better position Ulster County to be able to prosper now - and in the future
- Cost Savings

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### ECONOMIC DEVELOPMENT

#### Promises Made:

- Establish by Executive Order that Economic Development is a priority
- Develop a clear plan to streamline County permit processes to assist businesses in scheduling their projects

#### Results **Delivered:**

- ☑ Executive Order issued on 01/13/2009 directing all County departments to make economic development a priority and to consider it in all of their day-to-day operations
- ☑ The County now has a policy of coordinated review which now streamlines the permitting process. Health, Planning and Public Works Departments now convene to review particular projects

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### ECONOMIC DEVELOPMENT

#### Promises Made:

- Deliver a plan to secure Federal Stimulus Funds

#### Results **Delivered:**

- ☑ Secured **\$20.7 million** for improved roads, bridges, pedestrian walkways, enhanced public transit - and related jobs
- ☑ Secured **\$1.078 million** for the Office of Employment and Training (OET) for training and retraining youth, dislocated workers and disadvantaged adults
- ☑ Secured **\$754,400** for alternative energy and energy efficiency upgrades
- ☑ Secured **\$12.5 million**, over a 3 year period, in FMAP Medicaid funding

\* Additional requests

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### ECONOMIC DEVELOPMENT

#### Promises Made:

- Recommend Legislature adopt “Ulster Tomorrow” into the County Comprehensive Plan
- Examine Kingston/Ulster Empire Zone with recommendations for reform as a critical tool to retain jobs and assist economic development

#### Results **Delivered:**

- ☑ Secured legislative approval. Ulster County’s comprehensive Economic Development Plan now in place
- ☑ Communicated recommendations directly to Governor Paterson advocating to retain EZ Zones; protecting existing businesses and helping to attract new businesses

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### ECONOMIC DEVELOPMENT

#### Promises Made:

- Work with the Town of Ulster & Tech City on Generic Environmental Impact Statement (GEIS) to encourage redevelopment
- Monitor Ulster County's Shovel Ready Projects to improve water and sewer infrastructure

#### Results **Delivered:**

- ☑ GEIS process is underway
- ☑ Project completed in the Town of Lloyd, with job and business expansion opportunities. Two other projects pending

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### ECONOMIC DEVELOPMENT

#### Promises Made:

- Work with Ag. Farmland protection Board so that Agricultural Districts & Farmlands are recognized for their importance to our economy and landscape
- Work with U.C. Housing Consortium to increase public awareness of the need to meet the diverse housing and workforce housing needs of all segments of our population

#### Results **Delivered:**

- ☑ Submitted two complete PDR applications to the NYS Dept. of Agriculture. Others pending
- ☑ All preliminary work completed to launch campaign to educate the public regarding the critical need for housing for all segments: families, workforce, seniors, young people

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### IMPROVE GOVERNMENT EFFICIENCIES

#### Promises Made:

- Collaborate with municipalities on Shared Services
- Prepare responses to Governor's budget to fight "cost shifting"

#### Results **Delivered:**

- ☑ Actively working with communities, throughout the County, on ways to eliminate duplication and cut costs
- ☑ Successfully eliminated proposed freeze on state property tax payments to municipalities and school districts. Met w/Governor, Comm. of DEC and State representatives

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## The First 100 Days: Moving Ulster County Forward

### IMPROVE GOVERNMENT EFFICIENCIES

#### Promises Made:

- Create a mechanism for County employees to share ideas for improving efficiencies, cutting costs
- Coordinating with local schools to utilize interns in County government

#### Results **Delivered:**

- ☑ Created and implemented an employee suggestion program
- ☑ Internships are providing valuable educational opportunities for our students and helping to develop future civic leadership

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### STRONGER TIES WITH LOCAL COMMUNITIES

#### Promises Made:

- Meet monthly with the Ulster County Association of Supervisors and Mayors
- Direct the Planning Department to conduct outreach seminars to share best practices and improve the decision making process
- Improve the County website to enhance public access to information [www.ulstercountyny.gov](http://www.ulstercountyny.gov)

#### Results **Delivered:**

- ☑ County Executive meeting with local leaders regularly, resulting in stronger strategic partnerships
- ☑ First of several seminars completed, with outstanding attendance and participation from local leaders and decision makers. More planned on an ongoing basis
- ☑ County website has been upgraded to improve public access

# Additional Accomplishments

## Convened:

- An Economic Development Task Force. Implemented many of the recommendations
- Strategic partners on “Ski the Catskills” regional initiative
- A consortium of local banks to help finance local businesses, below conventional thresholds

# Additional Accomplishments

## Delivered:

- Established Metro Bus link from Ulster County to Metro North train station for tourists & commuters - and a New Paltz "Loop" route which has proven to be highly successful
- Developing a user friendly, dedicated municipal web page to assist local leaders with access to County information and services
- Creating enhanced information to educate local businesses on opportunities for "Doing Business with Ulster County"

# Cost Savings

## Contractual Savings Annualized:

### Item

Public Works Reductions	\$ 215,000.
MEGA (Electric Utility)	\$ 200,000.
Information Services Reductions	\$ 179,000.
Self Insurance/Liability Renewal	\$ 150,000.
Golden Hill - Electronic Health Records	\$ 95,000.
Attorney Savings	\$ 18,000.
Department of the Environment	\$ 3,000.

**Contractual Sub Total = \$ 860,000.**

# Personnel Savings

Personnel Savings		
	Estimated County Savings through 3/31/09	Estimated County Savings Annualized
Aging	2,326	2,326
District Attorney	13,167	52,220
Finance	9,634	79,923
Real Property	10,476	42,722
County Attorney	6,159	23,749
County Clerk		70,246
Personnel	8,861	36,138
Board of Elections	3,248	3,248
Building and Grounds	23,820	23,820
Information Services	13,556	55,285
Jail	52,698	210,177
Alternative Sentence	7,375	35,313
Community Corrections	6,897	28,127
Health	96,564	384,020
Mental Health	180,188	734,831
Highway and Bridges	90,704	395,360
UCAT	5,109	15,612
DSS	26,617	119,511
Veterans	19,500	79,524
Consumer Affairs	10,240	41,762
County Parks	6,127	24,986
<b>Total Personnel Savings</b>	<b>593,266</b>	<b>2,458,900</b>

**Total Contractual = \$860,000.**

**Total Personnel YTD = 593,266.**

**Grand Total = 1,453,266.**

**+ \$ 400K in Refinance of Bonds**

**+ \$ 400K in Non-Union Management Salary Freeze for 2010**



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